



Andhra Pradesh Urban Infrastructure Asset Management Limited
4th Floor, NTR Administrative Block, Pandit Nehru Bus Station, Vijayawada - 520 013
Website: www.apurban.com

MANPOWER REQUIREMENT NOTIFICATION (MRN) FORM
UNDER Project Finance Division

S. No.	Particulars	Description
1	Position	Fund Raising and Government & Infrastructure Advisory
2	No. of Position	1 (one)
3	Proposed Grade	Sr. Manager / AVP
4	Mode (Consultant / Employee)	Consultant
5	Academic / Professional Qualifications	Chartered Accountant or CFA from CFA Institute or MBA (Finance)
6	Post qualification experience (specific requirement)	Relevant work experience of around 15 years with good institutions/companies
7	Reporting to	CEO
8	Salary / Fee range	As per Industry Practice (depending upon qualification and experience)
9	Scope of Work (If taking for more than a project, then write Project wise SoW)	<ul style="list-style-type: none">• To prepare financial models/ CMA/projections data for submission to Banks/Institutions/multilateral agencies• To ensure sound techniques of Financial Structuring including due-diligence, valuations etc.• Project Appraisal including financial analysis, financing strategy, project structuring.• Fund raising - Application of financing and fund management concepts including terms, covenants, structures, options, documentation, negotiations, market trends, etc.• Investment Management of various securities and assets• Should research, prepare analyses and submit reports as requested by management• Support management in business development activity, attending meetings with clients, and drafting notes, presentations and reports for potential projects.• Assist in preparation of Strategy and Business Plans• Ability to independently interact with clients and funding agencies to manage and deliver on the engagements• Work on PPP projects including preparation of concession agreement, RFP and running the process• Preparation of Analytical Reports, Presentations

		<ul style="list-style-type: none"> Undertaking and supporting on special projects of Governments
10	Gender specific, if any	Neutral
11	Location	Vijayawada
12	Any other point, you would like to mention	Good network with senior Bank/Financial Institution officials/ Late sitting depending on urgency of work to be done / meeting delivery timelines & travelling on need basis

Other Important details to be provided in respect of the proposed Position:

A. Background of the Project & need of the position (along with copies of the internal approval undertaken for the Project)

Andhra Pradesh as a progressive state is at the forefront of inclusive, transformative and sustainable development. Government of Andhra Pradesh (GoAP) is leading the charge by focusing on innovative ideas to metamorphose the business and financial environment of the State that will lead to sustainable and comprehensive development and economic growth and thereby also enhance the revenue sources for the State. To implement these projects and ideas, an energetic team with zeal to make an impact is being created.

Andhra Pradesh Urban Infrastructure Asset Management Limited (APUIAML) is a joint venture company of Govt. of Andhra Pradesh with the objective of developing, financing and managing infrastructure projects across the State of AP.

APUIAML with a strong on the ground competent team is delivering integrated project development, fund raising and project implementation as well as capacity building of the project companies, an end-to-end value proposition for the State and all stakeholders. The Company is driving various urban initiatives including PPP, Smart Cities, Economic Cities, urban infrastructure like recycled water, water supply, etc, urban transport and other urban development projects. APUIAML also provides strategic, transaction advisory and Government & Infrastructure Advisory services to Govt on various projects and initiatives working with various departments and agencies in the State Government.